



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 01-01-2009  
 EXPIRATION DATE: 12-31-2009  
 PAGE: 1 of 4

**VENDOR:**

Ecolab Inc  
 Institutional Div.  
 PO Box 70343  
 Chicago, IL 60673-0343  
 USA

**VENDOR CONTACT:**

VICKI KLINE  
 PHONE: 800-759-2837 EXT:  
 EMAIL:

**ISSUER:**

JEANETTE CHUPP  
 PHONE: 515-281-6288  
 EMAIL: Jeanette.Chupp@iowa.gov

FOB FOB Dest, Freight Prepaid

**Contract For:** Water Treatment Chemicals and Service

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachment 1: General Terms and Conditions for services/goods contracts posted [http://das.gse.iowa.gov/terms\\_services.pdf](http://das.gse.iowa.gov/terms_services.pdf) and [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf). Attachment 2: Contractor's response to competitive RFP70300S004 of Nov. 15, 2002, on file with the Dept. of Administrative Services for a "Secondary Contract" to provide hands-off "liquid" water treatment chemicals, equipment and services.

- 1.) Effective January 1, 2009, this contract is renewed with no price increase.
- 2.) Products / Chemicals shall be provided at GSA Pricing which is discounted from the June 1, 2002, Ecolab Price List (plus 7-1/2%)
- 3.) Equipment shall be provided at 10% discount from the current Ecolab suppliers price lists (plus 7-1/2% effect. 1-1-06)
- 4.) There shall be no trip-charge, labor-charge, or freight charges invoiced.
- 5.) Products found damaged/defective/incorrectly shipped shall be returned freight-collect within 60 days after receipt.
- 6.) Product/equipment delivery within 10-days ARO.
- 7.) Orders shall be accepted by Jim Beck via Phone #800-759-2837, FAX 651-293-2069 or E-Mail: Jim.Beck@ecolab.com
- 8.) Invoicing provided monthly.
- 9.) Installations provided with Schedule 80 PVC threaded piping
- 10.) RFP70300S004, Section 3.17 Level of Service, shall apply to this contract.

**RENEWAL OPTIONS**

FROM 01-01-2010 TO 12-31-2010

**AUTHORIZED DEPARTMENT**

ALL

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.) <b>Ecolab</b>		AGENCY NAME <b>Iowa Dept of Administrative Services</b>	
BY (Authorized Signature) <b>James M. Beck</b>	Date Signed <b>12-7-08</b>	BY (Authorized Signature) <b>Jeanette Chupp</b>	Date Signed <b>Nov. 25, 2008</b>
Printed Name and Title of Person Signing <b>James M Beck Unit Manager</b>		Printed Name and Title of Person Signing <b>Jeanette Chupp</b>	
Address <b>5111 SE 32nd St Des Moines, IA</b>		Address <b>Hoover Bldg, Des Moines, Iowa</b>	



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**MA# 005 3546-09**

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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000		885	\$0.000000 \$0.000000
			WATER AND WASTEWATER TREATING CHEMICALS WATER AND WASTEWATER TREATING CHEMICALS Ecolab Contract Service Personnel: - Jim Beck, Manager: Ph 515-371-1419 / Jim.Beck@ecolab.com - Tom Malone, Ph 515-371-6324 / Thomas.Malone@ecolab.com - Tim Barnhouse, District Manager for Technical Support - Ecolab Customer Service, Vicki Cline: watercare@ecolab.com Phone 800-759-2837 or FAX: 651-293-2069	
2	1.00000	MO	89015	\$1,244.000000 \$0.000000
			Complete Water Treatment Systems, Chemical Complete Water Treatment Systems, Chemical Iowa State Penitentiary, Fort Madison, Iowa. Monthly Fixed Fee: \$1,244.00	
3	1.00000	MO	89015	\$605.000000 \$0.000000
			Complete Water Treatment Systems, Chemical Complete Water Treatment Systems, Chemical Fort Dodge Correctional Facility. Monthly Fixed Fee: \$605.00	
4	1.00000	MO	89015	\$1,880.000000 \$0.000000
			Complete Water Treatment Systems, Chemical Complete Water Treatment Systems, Chemical Iowa Medical and Classification Center, Oakdale, Iowa Monthly Fixed Fee: \$1,880.00	
7	0.00000		8853230	\$0.000000 \$0.000000
			CHEMICALS, BOILER WATER TREATING CHEMICALS, BOILER WATER TREATING	
8	0.00000		8854436	\$0.000000 \$0.000000
			CHEMICALS, DESCALER CLEANER CHEMICALS, DESCALER CLEANER	
9	0.00000		8854446	\$0.000000 \$0.000000
			INHIBITOR, CORROSION, CLOSED SYSTEM INHIBITOR, CORROSION, CLOSED SYSTEM	
10	0.00000		88544	\$0.000000 \$0.000000
			Corrosion, Scale, and Sludge Control Chemicals: Alum, Amines Corrosion, Scale, and Sludge Control Chemicals: Alum, Amines	
11	0.00000		88548	\$0.000000 \$0.000000
			Descaling Compounds Descaling Compounds	
12	0.00000		88570	\$0.000000 \$0.000000
			Hardness Control Chemicals: Chelating Agents (Phosphonates, Hardness Control Chemicals: Chelating Agents (Phosphonates,	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
13	0.00000		8902825	\$0.000000
			PARTS AND ACCESSORIES, INSTRUMENTATION EQUIPMENT, WATER SUPP	\$0.000000
			PARTS AND ACCESSORIES, INSTRUMENTATION EQUIPMENT, WATER SUPP	



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**TERMS AND CONDITIONS**

**Terms & Conditions Service**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for service contracts are posted at: [http://das.gse.iowa.gov/terms\\_services.pdf](http://das.gse.iowa.gov/terms_services.pdf)

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)

## Chupp, Jeanette [DAS]

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**From:** Beck, Jim [Jim.Beck@ecolab.com]  
**Sent:** Friday, October 24, 2008 4:12 PM  
**To:** Chupp, Jeanette [DAS]  
**Subject:** RE: State of Iowa - Contract Renewal Request with Ecolab

Jeanette,

We have finished evaluating each of the locations and feel good about the offering. As you are aware, prices have skyrocketed this year with about everything and chemicals are no exception. Therefore, we made a few adjustments with the programs to help minimize having to pass on a price increase, while at the same time deliver the same performance. This is going to be done via product formulations and hopefully managing freight charges by making fewer deliveries. We have only one account with a slight increase while achieving a decrease at Anamosa. I have listed the prices below and if you have any questions, please let me know.

Fort Dodge	\$605 per month
Fort Madison	\$1244 per month
Anamosa	\$1045 per month
Oakdale	\$1880 per month

Thank you,

Jim Beck

**Jim Beck**  
Unit Manager  
Water Care

**Ecolab Inc.**  
370 Wabasha Street North  
St. Paul, MN 55102-1390

**T** 515.371.1419  
**F** 515.953.4041

jim.beck@ecolab.com